

Corporate Overview

Financial Strength Through Customer Success

Bottomline Technologies (NASDAQ: EPAY) provides collaborative payment, invoice and document automation solutions to corporations, financial institutions and banks around the world. The company's solutions are used to streamline, automate and manage processes involving payments, global cash management, transactional documents and invoice approval. Organizations trust these solutions to meet their needs for cost reduction, competitive differentiation and optimization of working capital.

Industry Recognition

- Aite Group Best-in-Class for Global Cash Management: 2009
- *Law Technology News* Award for Vulcan Materials implementation: 2008
- *American Banker* and Financial Insights FinTech 100: 2006, 2007, 2008
- *Global Finance* magazine's "Who's Who" in International Treasury and Cash Management: 2008
- Celent "Model Bank" Award for Fifth Third Bank implementation: 2008
- *Global Finance* magazine's Best AP Services: 2005, 2006, 2007, 2008
- Financial Insights and *Tech Decisions* Insurer's Choice: 2007, 2008
- *START-IT* Top 50 Technologies: 2008
- *Bank Technology News* "Innovators" Award: 2007
- *Financial-i* magazine "Leaders in Innovation" Award: 2007
- Aite Group Best-in-Class for International Payments: 2007
- Celent Corporate Cash Management: #1 for Advanced Technology, 2006

Corporate Highlights

- World headquarters in Portsmouth, NH with regional offices in the UK, France, Germany, Netherlands and Australia
- 9,000 customers throughout 73 countries including 80 of the Fortune 100, 70 of the FTSE 100 and 15 of the top 25 global banks
- 11 patents issued
- 650 employees worldwide

Financial Highlights



- FY 2008 Revenue of \$131 million
- Predictable: 64% of revenue is recurring
- 25 consecutive quarters of positive EBITDA
- Generated in excess of \$10 million operating cash flow each of the last five years
- Strong balance sheet: \$41 million cash and no debt

