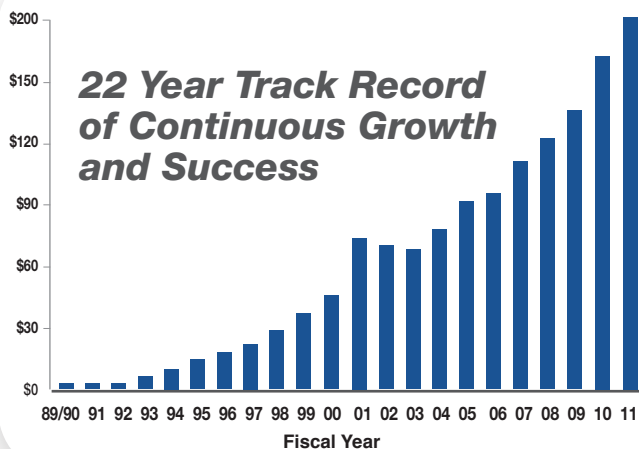


Bottomline Technologies (NASDAQ: EPAY) provides collaborative payment, invoice and document automation solutions to corporations, financial institutions and banks around the world. The company's solutions are used to streamline, automate and manage processes involving payments, invoicing, global cash management, supply chain finance and transactional documents. Organizations trust these solutions to meet their needs for cost reduction, competitive differentiation and optimization of working capital.

Corporate Overview

Customer Success Driven by Technology Innovation

Financial Highlights



- Fiscal year 2011 revenue of \$189 million
- Predictable: 62% of revenue is recurring
- 35 consecutive quarters of positive EBITDA
- Generated in excess of \$10 million operating cash flow each of the last seven years and \$31 million in fiscal year 2011
- Strong balance sheet with \$125 million cash and no debt

Industry Recognition

- American Banker and Financial Insights FinTech 100: 2006, 2007, 2008, 2009, 2010
- Global Finance "Who's Who" in International Treasury and Cash Management: 2008, 2009, 2010
- Aite Group Best-in-Class for Global Cash Management: 2009
- Global Finance Best AP Services: 2005, 2006, 2007, 2008, 2010, 2011
- Celent "Model Bank" Award for Fifth Third Bank implementation: 2008
- Financial Insights and Tech Decisions Insurer's Choice: 2007, 2008, 2009
- Financial-i "Leaders in Innovation" Award: 2007, 2009, 2011
- UK IT Industry Award for cloud computing: 2009
- Software Magazine's software 500: 2004, 2005, 2006, 2007, 2008, 2009, 2010

Corporate Highlights

- World headquarters in Portsmouth, NH with regional offices in the US, UK, France, Germany, Netherlands and Australia
- 9,000 Customers throughout 77 countries including 80 of the Fortune 100, 70 of the FTSE 100 and 15 of the top 25 global banks
- 20 Patents issued
- Currently employ over 1,000 worldwide



Think *Green*
Think Bottomline

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