



## DNB Bank

Optimises Cash Management  
Solutions for Customers

The DNB Group is Norway's largest financial services group and one of the largest in the Nordic region in terms of market capitalization. DNB is a leader across diverse financial services. The group offers a full range of banking services, including loans, savings, advisory services, insurance and pension products for retail and corporate customers. In addition, DNB is Norway's largest internet bank with more than 1.3M users across multiple sectors and industries.

With over 220,000 corporate clients globally, DNB decided to rollout a digital treasury solution in a phased approach internationally. To achieve this, DNB required a treasury solution that would:

- Meet specific Nordic banking and regulatory requirements at time of launch with the added ability to be responsive and easily adaptable to other markets — all on one platform
- Provide a single software engine to deliver treasury solutions that would make DNB's corporate banking clients more efficient
- Be compatible with DNB's existing online banking portals
- Support DNB's end-user's multi-bank banking structure, not just those that bank with DNB
- Have the ability to be deployed quickly and en masse
- As the leader in on-demand, high-performance, digital treasury solutions, only Bottomline Cash Management and Payments was able to deliver on DNB's unique and complex requirements.

*"Our clients trust us to deliver solutions that make their banking and treasury management easier. Bottomline provides the engine that allows us to do this. We chose Bottomline because of the quality of their solution as well as their flexibility. By partnering with this leading technology innovator, we will continue to add valuable treasury services to our clients now and in the future."* – Anders Grevstad, Executive VP Category and Transaction Banking at DNB Group



### PROJECT HIGHLIGHTS



DNB deployed the Bottomline Cash Management and Payments white label solution in just under 20 weeks



Launched the market-ready "DNB Finsight" solution at EuroFinance Copenhagen in October 2019 to great fanfare and positive industry reviews



DNB Finsight's promise is "Simplifying Treasury"



Completed the First Wave of pilot clients (100) in less than 60 days after market launch



Target to reach 2,000 clients on the DNB Finsight platform



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