Bottomline | PAYMODE

Bottomline vendor payments survey results

Customers say **Paymode makes AR better**

We surveyed vendors using our solution to learn more about why they selected Bottomline's Paymode to receive secure payments and improve accounts receivable processes. They explained how the solution helps their AR team achieve better efficiency, security and visibility.

Take a look at the survey results to learn why our customers use and love Paymode.

Top 5 Challenges

What Paymode helps AR teams overcome

1. **Slow payments**
2. **Manual processes which are slow, costly, and error-prone**
3. **Lack of useful remittance advice**
4. **High volume of check payments**
5. **Payments fraud mitigation**

62% of vendors say slow payments are the biggest obstacle to success that Bottomline helps them solve.

> **"Receiving payments using Paymode is much better than waiting for a paper check."**
> *Lance Hullett, CEO, Northside Services of Faribault, LLC*

> **"Our efficiency has greatly improved using Paymode, with zero mistakes made processing payments to client accounts on our end."**
> *Denise Roberts, Bookkeeper, Prime Therapeutics*

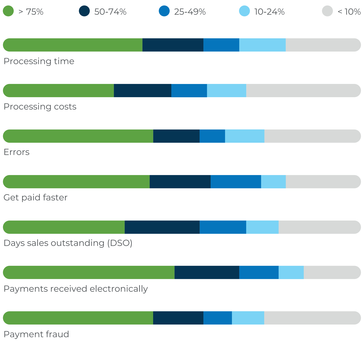
> **"Paymode makes it effortless to quickly receive payments from my customers."**
> *Barbara Williams, Billing Manager, Tph Group, Inc.*



AR KPI Improvement? NP.

A majority of customers using Paymode told us they see considerable improvements to processing time, days sales outstanding and payment speed.

We won't lie: We loved seeing these results.
Percent improvement since using Paymode.



> **"Paymode cuts down on the processing time and received funds are available very fast."**
> *Bookkeeper, Healthcare Company*

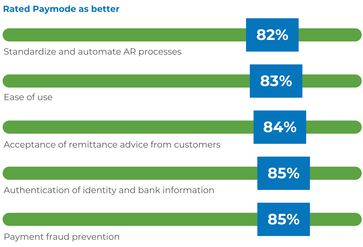
> **"Paymode makes it much easier to receive payments from customers."**
> *Carolyn Woods, Accounts Receivable Manager, Flame Engineering*

> **"The best way to get paid."**
> *G2 Review, Construction Industry*

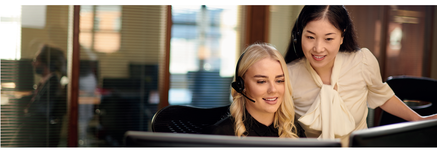
Bottomline Paymode does it better

When asked how Paymode compared to other solutions, a majority of customers told us we simply improve automation, payment speed and remittance better than other solutions they have used or evaluated.

Rated Paymode as better



"Paymode is very easy to use. It gives vendors and customers the confidence of knowing they are receiving payments using a secure platform." – *Trina Meyer, Accounts Manager, RMWaite Inc.*



How significant are the gains?

When asked *"how much has your AR department improved since starting to use your Bottomline Paymode solution,"* most customers responded that they have **improved key metrics by more than 50%**, and in many cases more than that.



> **"Paymode has improved our job satisfaction because we receive payments much faster and it's easy to get remittance notification."**
> *Cathy Gutierrez, Accounts Manager, Ultimate Landscape Management, Inc.*

> **"We get paid faster because of Paymode."**
> *Jennifer Brown, Accounting Manager, Caribbean Pool Service, Inc.*

Why not try Paymode for yourself?

If these vendors have realized major AR benefits by receiving payments through Paymode, you can too.

Reach out to us today to get started!
*Based on survey of Paymode vendors

Learn More

Bottomline

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