CUSTOMER SUCCESS DNB Makes Banking and Treasury Management Easier for Clients "We chose Bottomline TreasuryXpress because of the quality of their solution as well as their flexibility. By partnering with this leading technology innovator, we will continue to add valuable treasury services to our clients now and in the future." **Anders Grevstad** VP Product Sales & Category Corporate Banking



Challenges

- Complex and unique requirements for a digital treasury solution to service over 220,000 clients (1.3M internet users) globally
- Meet Nordic banking and regulatory requirements at time of launch with added ability to be responsive and adaptable to other marketing – on one platform
- Improve client efficiency with a single software engine for treasury solutions
- Support end-user's multi-banking structure not just those that bank with DNB
- Fast deployment en masse

Solution

- Bottomline's TreasuryXpress to streamline processes, gain greater cash visibility, and improve payment and bank transaction reconciliation processes
 - · Customized solution without additional costs that traditional vendors often include

Results

- Deployed TreasuryXpress white label solution in under 20 weeks
- Launched "DNB Finsight" solution at EuroFinance Copenhagen to great fanfare and positive industry reviews
- Completed the First Wave of pilot clients in less than 60 days after market launch

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