

Why select Digital Banking IQ as your commercial banking platform replacement?

Because the numbers speak for themselves We don't like to blow our own

trumpet (too loudly) but not a lot of people know this about Bottomline:

Scale & Experience

400+ customers serving **390,000+** businesses. We've helped over 400 North American banks and

financial institutions attract and retain commercial customers by being their favorite bank. And it's working. Our customers serve over 390,000 businesses on Digital Banking IQ.

Growth



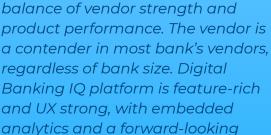
they switched to us. It's all about providing new payments and cash management services to cross-sell and deepening primary bank relationships. Seeing our bank customers grow their commercial business is what we do this for (and we love it).

named us "Best-in-Class" in cash management technology in 2020.

Credentials

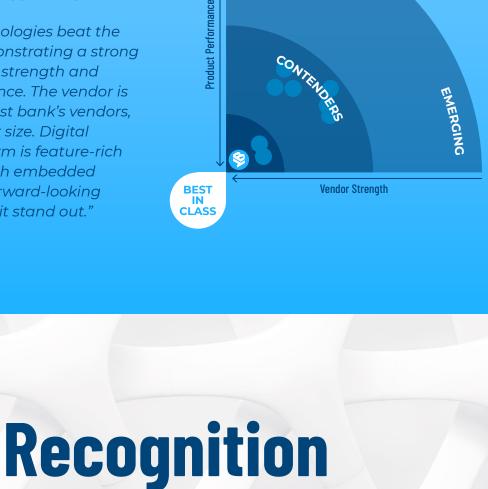
Check out what the Aité Group said when they

INCUMBENT



vision that makes it stand out."

"Bottomline Technologies beat the competition, demonstrating a strong



XX Citizens Bank® 2020 CELENT MODEL BANK AWARD WINNER

1st for Banking Transformation

We helped Citizens Bank win the 2020 Celent Model **Bank Award for Commercial Banking Transformation** (Woo-hoo!)



Comerica Bank

Huntington National Bank

\$5-500 million. Based on 1,939 respondents.

Frost Bank

and vertical markets.

"Citizens Bank's cloud-based cash

management offering, accessOPTIMA®, is an omnichannel engagement platform that improves human and digital onboarding

and servicing. The 24x7 concierge service using leading technology is a differentiating business model in the bank's key regional

The best of company 7 out of 8 top performers

M&T Bank

Pinnacle Financial

Regions Bank

Truist KeyBank Note: Commercial banking defined as U.S. companies with annual revenues of

Source: Greenwich Associates Commercial Banking Program, March/April 2020

Coronavirus Crisis. 7 of them are Bottomline customers who reflect the qualities that matter to business owners.

TOP PERFORMING BANKS

Beyond the numbers... Here's what a community bank (\$9 billion in assets, 42 branches and a focus on commercial clients)

feature set and user experience that was clearly superior to the competition. The Bank is now poised to win the treasury management fee income and core deposits

recently said about Digital Banking IQ:

"Bottomline's Digital Banking IQ offered a

of larger commercial clients while continuing to service our current base."

- Bank CIO

Want to learn more? Contact us at info@bottomline.com

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